

# Video: Investment Update with Ian Anderson

26 November 2020

Today Ian Anderson, a Director within the European Direct Lending (EDL)
Investment team provides a video investment update on the KKR
Credit Income Fund (KKC).

The video is the second in a new series intended to provide unitholders with deeper insight into KKC's portfolio and KKR's Credit team. In the video, Ian provides a KKC performance update (0:42), a deep dive into KKR's EDL Platform (2:06), an EDL portfolio overview (6:58) and the opportunities for EDL in 2020 (11:23).



An update on KKC

Since the first video in this series with KKR Credit's partner and portfolio manager, Jeremiah Lane (view <a href="https://example.com/here">here</a>), the KKC NTA has improved from ~\$2.36 [1] to ~\$2.42 [2]. While the Manager appreciates there is more work to be done to reduce the trading discount to NTA, KKC is focused on implementing the restructure of the investment in the Global Credit Opportunities Fund (GCOF). This will provide much wanted liquidity by allowing KKC to separately hold GCOF assets in its own account and to buy and sell investments directly.

#### KKR's EDL Fund

KKR's EDL Fund had its final close on 18<sup>th</sup> September. The fund has buying power of ~\$1.3bn (A\$1.8bn) and KKC represents ~21% of this figure. KKC will have the same pro-rata split of all assets in the EDL fund, alongside other investors and KKR's balance sheet.

The addition of the EDL fund to KKC's portfolio is expected to benefit KKC unitholders by providing greater diversification across global credit markets and providing access to privately originated debt. The EDL fund will primarily target upper-middle market borrowers based in Western Europe i.e. businesses based in the UK, France, Germany, the Benelux region, Spain and Ireland which tend to have €50m - €100m of EBITDA per annum. The Manager expects these businesses to have better overall credit profiles and therefore better risk-adjusted returns.

With this in mind, the Manager would like to re-iterate the investment philosophy of the EDL strategy:

"KKR seeks to be the <u>Sole or Lead Lender</u> by providing <u>senior secured capital</u> to established <u>upper-middle market European borrowers</u> in <u>stable industries</u>".

For better insight into the EDL strategy, watch the full video with Ian Anderson here.



[1] KKC NTA released to ASX on 17 September 2020 [2] KKC NTA released to ASX on 23 November 2020

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KKR Australia Investment Management Pty Ltd Level 42, Gateway Building 1 Macquarie Place Sydney NSW 2000

+852 36027376

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Unit Registry - Boardroom Pty Ltd · Grosvenor Place · Level 12, 225 George Street · Sydney, NSW 2000 · Australia